

# AUDIENCE LIST FINLAND



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# INTRODUCTION



### COVERING +750 MILLION PEOPLE ACROSS EUROPE, THE UK, USA, AND ASIA

<u>IDFree.com</u> is a next-gen privacy-safe targeting tool, developed and owned by Global Data Resources. The tool enables marketers to build or buy audiences and instantly activate on all major marketing channels - without relying on IDs or cookies.

We have identified millions of unique neighbourhoods (minimum of 15 households) as our dynamic cluster algorithm can pinpoint relevant geographical hot spots for hundreds of social-demographic characteristics as well as consumer attitudes and preferences.

What you see in this list is a complete record of pre-built audience data available to you in Finland.

### OTHER OR CUSTOM AUDIENCES

Our experienced consultants build custom audiences for global clients every day. Please reach out to us with inquiries: <u>idfree.com/contact</u>

### TRUSTED DATA PARTNERS

Data quality, transparency, and reliability are fundamental to our partnerships. We only work with the very best of trusted industry leaders:







Statistical offices Census data

# AUDIENCELIST FINEAND IDFree.com Next-gen target ing

# **CATEGORY 1: CONSUMER CLASSIFICATION**

### MOSAIC



- A) Elite
- B) House-Owner Families
- C) Responsibility with wealth
- D) Big city lights

### CAMEO



- Wealthy Elite
- Affluent Professionals
- Provincial Prosperity
- Flourishing Households
- Settled Communities

### **GDR INTERNATIONAL**



A1) Less Affluent Pre-Family Couples And Singles

A2) Less Affluent Young Couples With Children

A3) Less Affluent Families With School-Age Children

A4) Less Affluent Mature Families And Couples In Retirement

- E) Paperwork and balcony
- F) Post-career life
- G) Life in high-rise
- H) House and garden
- I) Countryside folk
  - Comfortable Neighbourhoods
  - Aspiring Communities
  - Humble Households
  - Urban Dynamics
  - Struggling Society
  - Stretched Tenants

B1) Comfortable Pre-Family Couples And Singles

B2) Comfortable Young Couples With Children

B3) Comfortable Families With School-Age Children

B4) Comfortable Mature Families And Couples In Retirement



### **GDR INTERNATIONAL**

- C1) Prosperous Pre-Family Couples And Singles
- C2) Prosperous Young Couples With Children
- C3) Prosperous Families With School-Age Children
- C4) Prosperous Mature Families And Couples In

Retirement

# **CATEGORY 2: SOCIODEMOGRAPHICS**

### ATTITUDES



- Early Adopters
- Stressed
- Attractive
- Impulsive
- Interested in: Classic Culture
- Interested in: Music
- Interested in: Movies
- Interested in: Movies & Series
- Equality For All

### FINANCIAL PRODUCTS

- Credit Card(s)
- Savings Account(s)
- Personal Loan
- Mortgage
- Shares/Share Options
- Home Buildings And/Or Contents Insurance
- Motor Insurance
- Life insurance
- Other Insurance Products

### BUSINESS AND EMPLOYMENT



- Domestic business air travelers
- International business air travelers
- Occupation: Full-time employed
- Occupation: Part-time employed
- Occupation: Retired
- Occupation: Self-employed
- Occupation: Student
- Occupation: Unemployed
- Self-employed
- Kantar B2B Marketing and communication decision-makers
- Kantar B2B Recruitment decision makers
- Kantar B2B IT decision makers
- Kantar B2B Decision makers within organization, CEO, Board Members, etc.



### HOUSEHOLD INCOME

- Under €10,000
- 10 000€-19 999€
- 20 000€-29 999€
- 30 000€-39 999€
- 40 000€-49 999€
- 50 000€-59 999€
- 60 000€-69 999€
- 70 000€-79 999€
- 80 000€-89 000€
- 90 000€-99 000€
- More than 100 000€

### LIFESTAGE



- Kantar Families with kids
- "Senior Couples "
- "Empty-nesters"
- "Singles"
- "Young & Free"
- "Infant years"
- "School kids"
- "Single parents"
- Valentine couples (no children) with outward activities
- Kantar Baby boomers
- Kantar Generation X
- Kantar Millenials
- Kantar Generation 7
- Movers
- Lifecycle "Couple no kids"
- Lifecycle "Single Pensioner"
- Valentine singles online dating

### HOUSEHOLD INCOME GROUPS



- 1) Modest Income Families
- 2) Less Affluent Families
- 3) Comfortable Families
- 4) Prosperous Families
- 5) Wealthy Families

### **LIFE PHASES**



- Pre-Family couples and singles
- Young couples with children
- Families with school-age children
- Older families and mature couples
- Elders in retirement



# **CATEGORY 3: WHO WE ARE**

### **CHILDREN GROUPS**

- Under 5 years old
- 5-11 years old
- 12-17 years old
- Over 18 years old

### EDUCATION



- Upper Secondary School
- Vocational Course In College (E.G.
  Plumbing, Hairdressing)
- High School (With A Levels At The End Of The Three Years)
- A Higher Level Vocational Course (E.G. Nursing)
- University/BA
- University/Masters

### HOUSEHOLD MEMBERS

- 1 person household
- 2 person household
- 3 person household
- 4 person household
- 5 or more person household

### CHILDREN HOUSEHOLD MEMBERS

- No children
- 1 child
- 2 children
- 3 children
- 4 children
- 5 or more kids

### GENDER OF CHILD (ALL)

- Male
- Female

### MARITAL STATUS



- Single
- Married/Living With Partner
- Divorced/Widowed

# **CATEGORY 4: HOME STATUS**

HOME STATUS



- Home Owner
- Home Renter



# **CATEGORY 5: CONSUMER ELECTRONICS**



- Techies
- Purchase intent New Tech
- Interested in Photo
- Interested in Computers

### INFLUENCERS



- High Spender Consumer electronics
- Interested in New Technology
- Purchase intent "Home Entertainment"
- Purchase intent Camera Very+Rather

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### DOMESTIC APPLIANCES

• Purchase intent - White goods

# **CATEGORY 6: CONSUMER FINANCIAL**

### INFLUENCERS 🍣

• Interested in: Private Economy

### INSURANCE



Purchase Intent: Home Alarm
 very + rather probable

### INVESTMENT

- Interested in: Stocks and Bonds
- Online Stocks Trading



• Interested in: Banking

# **CATEGORY 7: CONSUMER PACKAGED GOODS**

### ALCOHOL

- Regular smokers
- Occasional smokers

- Use Stop Smoking products
- Medium/High-Spender: Cigaret/Snuff/Tobacco



- Flexitarians
- Foodies
- Food conscious
- Interested in: Trying new dishes
- Interested in: Trying new products
- Quality over price
- Foreign & exotic dishes





- Cat Owners
- Dog Owners

### TAKE HOME SAVORIES



**IDFree.com** 

• Online shopping: Take Away Food

## **CATEGORY 8: AUTOMOTIVE**

### CAR OWNERSHIP



- Leased/Company Car
- Self-owned

# FINANCE OF MOST USED

- Personal Loan
- Bought It Outright/Cash
- Financed In Another Way
- Other

### CAR SEGMENT



- City Cars
- Supermini Cars
- Small Family Cars
- Large Family Cars





- 2-Door Coupe/Convertible/ Roadster
- 3-Door Hatchback
- 4-Door Saloon
- 5-Door Hatchback
- Estate/Wagon
- MPV (Multi Purpose
  Vehicle)/People Carrier
- SUV (Sports Utility Vehicle)/4X4

- Executive Cars
- Luxury Cars
- LCV
- MPV
- Sports
- SUV

### IN MARKET



- Online shopping: Auto parts
- Considers a BMW
- Considers a Citroen
- Considers a Dacia
- Considers a Fiat
- Considers a Ford
- Considers a Honda
- Considers a Hyundai
- Considers a Kia
- Considers a Land Rover
- Considers a Mazda
- Considers a Mercedes-Benz
- Considers a Mitsubishi
- Considers a Nissan
- Considers a Peugeot
- Considers a Renault
- Considers a Seat
- Considers a Skoda
- Considers a Subaru

### **INFLUENCERS**

• Interested in Cars

### PURCHASE CONDITION OF MOST USED CAR

- New
- Nearly New (Less than 1 year old)
- Previously Used (More than 1 year old)

- Considers a Suzuki
- Considers a Toyota
- Considers a Volvo
- Considers a VW (Volkswagen)
- Considers an Alfa Romeo
- Considers an Audi
- Considers an Opel
- Considers buying a car within one year
- Considers car using petrol
- Considers car using diesel
- Considers hybrid car
- Considers an electrical car
- Considers hybrid or electric car
- Has a leasing car
- Considers a brand new car
- Considers a used car
- Prefer/Considers a Lexus
- Prefer/Considers a Porsche
- Prefer/Considers a Tesla

### YEARLY MILEAGE

- Up To 5,000 Miles (8,000Km)
- 5,001 To 10,000 Miles (8,001 To 16,000 Km)
- 10,001 To 15,000 Miles (16,001 To 24,000 Km)
- 15,001 To 20,000 Miles (24,001 To 32,000 Km)
- More Than 20,000 Miles (More Than 32,000 Km)





### OWNER

- Has 0 cars
- Owns a BMW
- Owns a Citroen
- Owns a Dacia
- Owns a Fiat
- Owns a Ford
- Owns a Honda
- Owns a Hyundai
- Owns a Kia
- Owns a Land Rover
- Owns a Mazda
- Owns a Mercedes-Benz
- Owns a Mitsubishi
- Owns a Nissan

- Owns a Peugeot
- Owns a Renault
- Owns a Seat
- Owns a Skoda
- Owns a Subaru
- Owns a Suzuki
- Owns a Toyota
- Owns a Volvo
- Owns a VW (Volkswagen)
- Owns an Alfa Romeo
- Owns an Audi
- Owns an Opel
- Owns a Lexus
- Owns a Porsche
- Owns a Tesla

# **CATEGORY 9: TRANSPORTATION**

# TRANSPORT METHODS

- Car
- Van Or Light Commercial Vehicle (Pick Up Etc)
- Motorcycle

- Boat Or Yacht
- Bicycle
- Quad Bike
- Campervan
- Mobile Home Or Caravan
- None Of These



# **CATEGORY 10: ADVOCACY**

### **CLIMATE AND SUSTAINABILITY**



- Interested in Environment
- Interested in Eco-friendly lifestyle
- Interested in Nature Conservation
- Environmental products
- Prefer ecological groceries

# **CATEGORY 11: DINING**

### ATTITUDES 🕂



- Often seen at restaurants
- Kantar High spenders Eating out
- Pizza-lover

# **CATEGORY 12: FASHION**

### ATTITUDES 📥

- Interested in Fashion
- Interested in Interior Design
- Interested in Clothes and shoes
- Interested in Watches and Jewelry
- High focus on Design

### **BEHAVIORS**



- Online shopping: Clothes and shoes
- Shops regardless of economy



# **CATEGORY 13: MEDIA AND ENTERTAINMENT**

### **BOOKS AND EBOOKS**

- Interested in: Books and Literature
- On-line shopping: Books
- Reads magazines
- Listens to audiobooks
- Reads e-books

### **MUSIC SERVICES**

• Streaming music

### MOBILE DEVICE USAGE

• Uses Spotify

### TV AND VIDEO SERVICES

- Daily coverage: TLC
- Daily coverage: Discovery Networks
- Uses C More
- Uses Telia TV
- Uses Viafree
- Kantar High spenders SVOD services (Netflix, HBO, etc.)
- Kantar High spenders Broadcaster
  TV services (Elisa Viihde, Telia TV, etc.)



- Interested in Computer games
- Online shopping: Computer games and software

### ONLINE VIDEO CONSUMPTION



- Streaming Viaplay
- Streaming Netflix
- Streaming Discovery+
- Streaming HBO
- Streaming YouTube



# **CATEGORY 14: HEALTH AND WELLNESS**

### ATTITUDES

- Kantar Brand usage Private doctoral services, customers paying themselves
- Kantar Brand usage –
  Pharmacy cosmetics, skincare, use regularly
- Kantar High frequency –
  Vitamin users
- Health and well-being

### **DIET AND EXERCISE**

- Kantar High-frequency oat drink users
- Easily cooked food
- Interested in Nutrition and health
- Kantar Interested in Gym exercise, gym

# **CATEGORY 15: PERSONAL CARE AND BEAUTY**

### INFLUENCERS

- Interested in Beauty care
- Online shopping: Eyewear

# **CATEGORY 16: ONLINE GAMBLING/BETTING**

### BETTING



#### Interested in Betting/ Gambling

• Online betting, sports betting





• Online competitions

# IDFree.com

# **CATEGORY 17: SHOPPING**

## ATTITUDES



- Kantar Interested in Cottage life, renting a cottage
- Kantar Interested in Boats, boating
- Do it yourself (DIY)
- Kantar High Interest Cottage rent, domestic
- Kantar High Interest Cottage rent, abroad
- Kantar High-Frequency Ice cream eaters
- Kantar High-Frequency Take out, take away eaters
- Kantar High-Spenders Travel

### GROCERY PREFERENCES

- Uses more than 1.000 FIM on groceries per week
- Shops private label

## HOME IMPROVEMENT

- Bathroom refurbishment (next 12 months)
- Kitchen refurbishment (next 12 months)
- Outside renovation plans: House & Garden

- Kantar High spenders Clothing
- Kantar Novelty Pioneers in Drinks
- Kantar Novelty Pioneers in Food
- Kantar Fast food junkies
- Eco, Fair & Local
- Interior design
- Green fingers
- Crafts
- Interested in Handicraft
- Loves shopping
- Deal hunter
- Locally produced Goods
- Often influenced by advertising

### **GROCERY RETAILERS**

• Shops at Lidl



### **HIGH SPENDERS**

- Kid's clothes
- Sports/Leisure equipment
- Training/Exercise
- Men's clothes
- Ladie's clothes
- Cosmetics, skincare & haircare
- Eyewear
- Goes to Festivals



### ONLINE SHOPPING

- Internet shoppers
- Online shopping: Home electronics
- Online shopping: Groceries
- Online shopping: Music
- Online shopping: Furniture
- Online shopping: Travels
- Online shopping: Beauty products
- Online shopping: Sports and leisure equipment
- Shops online weekly
- Shops at online auctions

### **OTHER RETAILERS**



- Shops in Malls
- Shops in Outlet stores

#### PURCHASE INTENT

- Kantar Purchase Intent Mortgage
- Kantar Purchase Intent Cottage/ vacation home



• Interested in Wine

# **CATEGORY 18: SPORTS AND LEISURE**

### LEISURE INTERESTS

- Interested in: Theater
- Interested in: Excercise
- Active in cycling
- Interested in: Golf
- Winter sports
- Interested in: Football
- Interested in: Ice Hockey
- Interested in: Wellness
- Interested in: Hunting & Fishing
- Interested in: Ridning
- Interested in: Biking
- Interested in: Sailing
- Interested in: Motorsports
- Interested in: Tennis
- Interested in: Meditation/Yoga

#### **SPORTS FANS**



- Interested in Sports Event
- Interested in Sports in Media
- Interested in Team Sports
- Kantar Fanatics Ice Hockey on TV

#### INFLUENCERS



• Interested in Outdoor Life

### LEISURE INTERESTS



- Interested in: Healthy foods
- Interested in: Concerts
- Interested in: Art
- Goes to the cinema, concerts, and sports events
- Goes to art exhibitions
- Goes to the opera/ballet
- Goes to the museum
- Frequent cross-country skiers
- Frequent runners

- Interested in Spiritual, religious
- Online dating
- Active in high-end sports (sailing, hunting, golf, or tennis)
- Active in motorsports
- Active in riding
- Active in skiing
- Active in team sports (football, handball, basket, etc)
- Kantar Hobbies Tennis, squash, badminton

# **CATEGORY 19: TRAVEL**

### ACCOMODATION



• Interested in Cabin vacation

### DESTINATION

- Travels: Culture
- Travels: Holiday in Finland
- Travels: Holiday Abroad
- Interested in family vacations abroad
- Interested in family vacations (domestic)
- Travels: Cruises
- Travels: Skiing
- Travels: City
- Travels: Spa





- Frequent travelers
- Skiing enthusiasts with children of school-age
- Travels: Sun & Bath
- Travels: Adventure
- Travels: Training
- Travels: Going to restaurants/bars
- Vacation in South- and North America
- Holiday in a rented cabin
- Vacation in Asia
- Vacation in Europe (excl. Scandinavia)